Orange Armenia CJSC

Financial statements and Independent Auditor's Report for the year ended 31 December 2013



INDEPENDENT AUDITOR'S REPORT

To: Shareholders and Board of Directors of Orange Armenia CJSC,

Deloitte Armenia CJSC Business Center "Griar" 4/6, Amiryan St., 3 floor Yerevan, 0010, Armenia

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We have audited the accompanying financial statements of Orange Armenia CJSC ("the Company"), which comprise the statement of financial position as of 31 December 2013, and the statements of loss and other comprehensive loss, changes in equity and cash flows for 2013, and notes comprising a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of the Company as of 31 December 2013, and its financial performance and cash flows for 2013 in accordance with International Financial Reporting Standards.

Emphasis of matter

We draw attention to Note 3 to the financial statements which describes the restatement of corresponding figures for the years ended 31 December 2012 and 31 December 2011. Our audit opinion is not qualified in that respect.

Deloitte.

Other Matter

The financial statements of Orange Armenia CJSC for the year ended 31 December 2012 were audited by another auditor who expressed an unmodified opinion on those statements on 23 April 2013.

As part of our audit of the financial statements for the year ended 31 December 2013, we also audited the adjustments described in Note 3 that were applied in order to amend the 2012 and 2011 corresponding figures. In our opinion, such adjustments are appropriate and have been properly applied. We were not engaged to audit, review, or apply any procedures to the 2012 financial statements of Orange Armenia CJSC other than with respect to the adjustments and, accordingly, we do not express an opinion or any other form of assurance on the 2012 financial statements taken as a whole.

Srbuhi Hakobyan

Partner/Executive Director

ARMENIA Ghevondyan

Director

Deloitte Armenia CJSC

8 May 2014

STATEMENT OF LOSS AND OTHER COMPREHENSIVE LOSS FOR THE YEAR ENDED 31 DECEMBER 2013

(in thousands of Armenian Drams unless otherwise stated)

| | Notes _ | 2013 | 2012 (as restated) |
|---|---|-------------|-----------------------|
| Revenue | 8 | 22,885,669 | - 20,224,919 |
| Other operating income | 10 | 718,189 | 600,506 |
| Cost of equipment sold | | (3,290,486) | (3,409,286) |
| Interconnection and International backbone expenses | | (4,557,951) | (3,825,910) |
| Wages, benefits and payroll taxes | 9 | (2,986,216) | (2,605,446) |
| Property maintenance expense | | (1,778,776) | (1,738,945) |
| Advertising and brand expenses | | (1,667,261) | (2,071,917) |
| IT and network maintenance expenses | | (2,092,651) | (2,016,303) |
| Interactive expenses | | (66,491) | (95,137) |
| Commission and distribution expenses | | (2,261,677) | (2,104,746) |
| Travel expenses | | (122,966) | (207,947) |
| Training expenses | | (41,349) | (105,254) |
| Professional services | | (419,653) | (468,731) |
| Spectrum fees | | (1,596,000) | (1,596,000) |
| Depreciation and amortization | | (3,947,958) | (3,779,528) |
| Other operating expense | | (1,610,974) | (2,143,787) |
| Operating loss | | (2,836,551) | (5,343,512) |
| Interest income | | 15,775 | 15,471 |
| Interest expenses | 12 | (542,576) | (1,179,581) |
| Foreign exchange loss | _ | (489,877) | (2,048,855) |
| Loss before income tax | | (3,853,229) | (8,556,477) |
| Income tax | 13 _ | - | (0,550,477) |
| LOSS FOR THE YEAR | _ | (3,853,229) | (8,556,477) |
| TOTAL COMPREHENSIVE LOSS FOR THE YEAR | 50E R 180 | (3,853,229) | (8,556,477) |
| Losses per share | | | |
| Basic and diluted, in Armenian Drams | | (31.3) | (114.8) |
| Mr. I | 10- | 1 | |
| 1/1/200 | 1 H Tely | 100 400 | |
| Francis Calibter,\ Chief Executive Officer Orange Armenia CJS | Armine Yeremyan, Chief Accountant Orange Armenia CJSC | 993,490 | 545,916 |
| 8 May 2014 | Orange Annenia 0330 | | |
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STATEMENT OF FINANCIAL POSITION AT 31 DECEMBER 2013

(in thousands of Armenian Drams)

| | Notes | 31 December 2013 | 31 December 2012 (as restated) | 1 January 2012 (as restated) |
|---------------------------------|-------|------------------|-----------------------------------|---------------------------------|
| Assets | | A POSTONIA | | (ao robiatou) |
| Non-current assets | | | | 1,406) (13,476,104 |
| Property, plant and equipment | 14 | 25,570,737 | 23,374,275 | 20,480,334 |
| Intangible assets | 15 | 10,423,662 | 10,278,741 | 10,295,189 |
| Deferred tax assets | 13 | | 10,210,741 | 10,295, 168 |
| Prepayments | | 45,703 | 7,171 | 225 405 |
| Prepaid income tax | | 475,000 | 325,000 | 235,187 |
| /AT receivable | 4 | 6,206,797 | 4,069,588 | 170,000 6,324,690 |
| Total non-current assets | | 42,721,899 | 38,054,775 | 37,505,400 |
| Current assets | | | | |
| nventories | 16 | 421.020 | 014 004 | |
| Frade and other receivables | 17 | 431,030 | 611,924 | 613,123 |
| /AT receivable | 17 | 820,998 | 1,357,432 | 959,882 |
| Prepayments | | 2,511,886 | 5,964,027 | 4,361,770 |
| Cash and cash equivalents | 40 | 763,852 | 829,770 | 514,246 |
| Cash and Cash equivalents | 18 | 1,057,736 | 669,414 | 331,584 |
| otal current assets | | 5,585,502 | 9,432,567 | 6,780,605 |
| otal assets | | 48,307,401 | 47,487,342 | 44,286,005 |
| Equity and liabilities | | 0.012 260,416 | 50 620,340 (12.48 | 2,552) 38,218,608 |
| Capital and reserves | | | | |
| ssued capital | 19 | 50,628,360 | 32,684,860 | 50,610,220 |
| Accumulated deficit | | (12,409,552) | (8,556,323) | (89,084,406) |
| otal equity | | 38,218,808 | 24,128,537 | (38,474,186) |
| Non-current liabilities | | | | |
| Other provisions | | 28,840 | 2 000 | 45.005 |
| Provision for dismantling costs | 20 | 1,735,578 | 3,000 890,489 | 15,005 830,910 |
| otal non-current liabilities | | 1,764,418 | 893,489 | 845,915 |
| Current liabilities | | | | |
| hort-term borrowings | 21 | 1,095,826 | 14,270,226 | 72 022 454 |
| rade and other payables | 22 | 6,096,850 | | 72,932,451 |
| dvances received | ~~ | 529,658 | 7,005,034 | 7,496,260 |
| axes payable | 23 | 601,841 | 565,614 624,442 | 766,172 719,393 |
| otal current liabilities | | 8,324,175 | 22,465,316 | 81,914,276 |
| otal liabilities | | 10,088,593 | 23,358,805 | 82,760,191 |
| otal equity and liabilities | | 48,307,401 | 47,487,342 | 44,286,005 |
| 1/11 | 3 | | / | 11,200,000 |

Francis Gelibter, Chief Executive Officer Orange Armenia CJSC

8 May 2014 009

Armine Yeremyan, Chief Accountant Orange Armenia CJSC

The Notes on pages 8 to 31 are an integral part of these financial statements.

STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2013

(in thousands of Armenian Drams)

| | Notes | Number of shares | Nominal value of shares, AMD | Share capital | Accumulated deficit (as restated) | Total |
|---|-------|-----------------------------|------------------------------|---------------|-----------------------------------|--------------|
| Balance at 31 December 2011 | | 50,610,220 | 1,000.000 | 50,610,220 | _(89,084,406) | (38,474,186) |
| Loss for the year (as restated) | | Total Tay In order | min (d. A. | - | (8,556,477) | (8,556,477) |
| Total comprehensive loss for the year (as restated) | | egill promote An ambling | | | (8,556,477) | (8,556,477) |
| Share issue Offset of accumulated losses | 19 | 71,159,200 | 1,000.000 | 71,159,200 | 53,004 | 71,159,200 |
| against share capital | | | (731.584) | (89,084,560) | 89,084,560 | |
| Balance at 31 December 2012 (as restated) | | 121,769,420 | 268.416 | 32,684,860 | (8,556,323) | 24,128,537 |
| Loss for the year | | | | | (3,853,229) | (3,853,229) |
| Total comprehensive loss for the year | | atter Nac. | | | (3,853,229) | (3,853,229) |
| Share issue | 19 | 66,849,592 | 268.416 | 17,943,500 | | 17,943,500 |
| Balance at 31 December 2013 | | 188,619,012 | 268.416 | 50,628,360 | (12,409,552) | 38,218,808 |

Francis Gelibter, Chief Executive Office Orange Armenia CJSC

8 May 2014

Armine Yeremyan, Chief Accountant

Orange Armenia CJSC

STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 DECEMBER 2013

(in thousands of Armenian Drams)

| | Notes | 2013 | 2012 (as restated) |
|--|-------------------------|--------------------|---------------------------|
| Operating activities | | | the fown of |
| Loss before income tax | | (3,853,229) | (8,556,477) |
| Adjustments to reconcile loss before income tax to net cash flows: | | (5,055,225) | (0,000,411) |
| Depreciation and amortisation | | 3,947,958 | 2 770 520 |
| Gain on disposal of property, plant and equipment | 10 | (13,786) | 3,779,528 |
| Write-down of inventories to net realisable value | 10 | 134,798 | (4,350) |
| Foreign exchange loss | | | 18,105 |
| Interest expense, net | | 489,877 526,801 | 2,048,855 |
| Change in allowance for doubtful accounts | 17 | | 1,179,581 |
| g a same for a daylar accounts | - | (58,464) | 310,772 |
| Movements in working capital: | | | |
| Change in trade and other receivables | | 623,978 | (700 224) |
| Change in prepayments | | 27,386 | (708,324) |
| Change in inventories | | | (87,507) |
| Change in trade and other payables and other provisions | | 46,096 | (16,906) |
| Change in advances received | | (446,453) | (569,638) |
| Change in VAT receivable | | (35,957) | (200,559) |
| Change in taxes payables other than income tax | | 1,314,932 | 652,845 |
| change in taxes payables office than income tax | | (22,601) | (94,951) |
| Net cash used in operating activities before income tax paid | | 2,681,336 | (2,249,026) |
| ncome taxes paid | | (150,000) | (155,000) |
| Net cash from/(used in) operating activities | ortin simila <u>Sin</u> | 2,531,336 | (2,404,026) |
| nvesting activities | | | |
| Purchase of property, plant and equipment | | (5,157,038) | (5,296,492) |
| Purchase of intangible assets | | (949,795) | |
| Proceeds from disposal of property, plant and equipment | | 35,296 | (1,474,135) |
| | Antobrino | 33,290 | 42,429 |
| Net cash used in investing activities | _ | (6,071,537) | (6,728,198) |
| Financing activities | | | |
| Share issue | | 17,943,500 | 71,159,200 |
| nterest paid | | (452,114) | |
| Proceeds from short-term borrowings | | 4,216,019 | (1,043,907) 40,314,270 |
| Repayment of short-term borrowings | | (17,779,177) | (100,999,956) |
| lot cook from financian activities | | | |
| let cash from financing activities | _ | 3,928,228 | 9,429,607 |
| let increase in cash and cash equivalents | | 388,027 | 297,383 |
| cash and cash equivalents at the beginning of the year | | 669,414 | 331,584 |
| ffects of exchange rate changes on cash and cash equivalents | s by 2.7 m | 295 | 40,447 |
| ash and cash equivalents at the end of the year | to be ship i | 1,057,736 | 669,414 |
| | - | | |

Francis Gelibter, Chief Executive Officer Orange Armenia CJSC

da el Garah Armine Yeremyan, Chief Accountant Orange Armenia CJSC

8 May 2014

The Notes on pages 8 to 31 are an integral part of these financial statements.